



# Our Approach to Business

Valued Work Place  
Wages & Benefits  
Flexible  
Collaboration  
Team Culture  
Fun

Right Business  
Happy Customers  
Excellent Quality  
High Productivity  
Safety Minded  
Innovation Driven

**Business Sustainability**  
Customer Respect  
Strong Team  
Profitability  
Investments

# Engaging with BEW

Andrew Yeo  
President  
Customer Contact

Dick Gilbert  
Greater Indianapolis Area  
Customer Contact

Allen Pedersen  
Indiana Regional  
Customer Contact

Carl Higdon  
Field Service  
Customer Contact

Casey Holtzclaw  
Custom Fabrication  
Estimator

Celia Yeo  
Marketing



Now ..... Presenting Our Capabilities

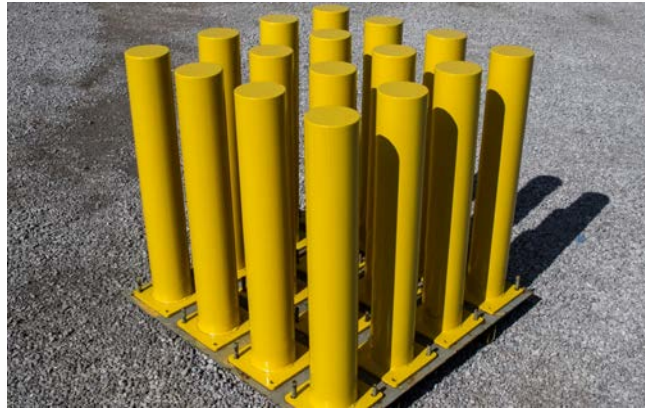


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# Product Portfolio

## Steel Fabrication





# Product Portfolio

## Specialty Fabrication



# Product Portfolio

## Specialty Fabrication



- Heavy Duty Fully Welded Curb Angle System with Integral Reinforcement
- Tight Dimensional Control
- Braced to Retain Correct Dimensions During Installation
- Saves Time and Reduces Errors on Site... Ideal for New Construction and Retro-Fit
- Available in Standard 6' x 8' and 6' x 6' Sizes. Custom Sizes Available on Request.



# BEW's Unique Capabilities

## → Custom Fabrication

- From -> concept -> prototype -> production
- Collaborative, innovative problem solving with customer
- Design, build, AND install

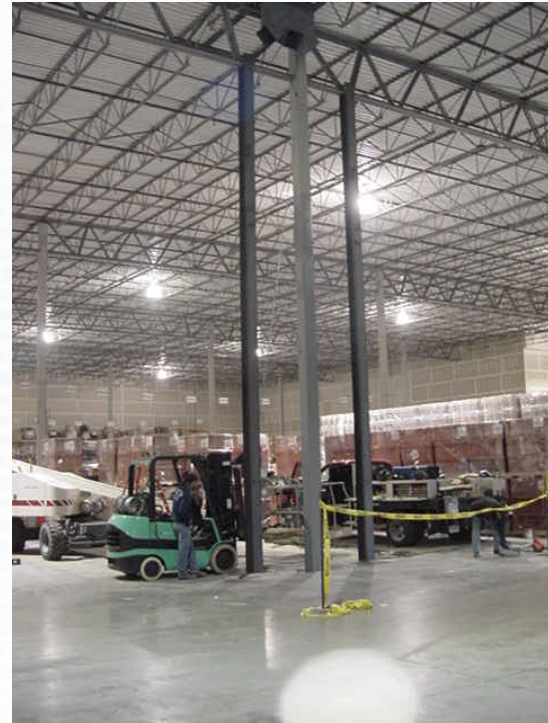




# BEW's Unique Capabilities

## → Areas of Special Expertise

- Building column repair/replacement



# Product Portfolio

Loading Docks

Dock Seals

Truck Restraint Systems



# Product Portfolio

## High Speed Doors



# BEW's Unique Capabilities

→ Areas of Special Expertise

– High Speed Doors





# Why Clients Work with BEW

- Good at problem solving
- Helpful attitude
- Seek simple and pragmatic
- Look for win-win opportunity
- Flexible and adaptable
- Collaborative approach

Thank You!



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